ASIA-PACIFIC INSTITUTE OF MANAGEMENT
New Delhi

CREATING LEADERS
SCULPTING
GREAT
CAREERS

Ranked 13th in Placement Performance North India

Survey 2019

Placement Dossier 2018 - 19
I welcome you to the campus placement at Asia-Pacific Institute of Management (AIM), New Delhi, with lots of passion and pride. Over the years AIM has been constantly improving its placement quality and standards, which are being reflected in the faith that companies have put in by recruiting our students year after year. AIM’s continuous improvement in placement ranking, which presently stands at 9th and 11th positions among the private B- Schools in Delhi NCR, and North India (Source: MDRA-Business Today-2017 Survey) is a true reflection of its persistent quest for quality management education. AIM is also best known for its intellectual capital, curriculum innovation, industry exposure and academic excellence. Our industry focused and constantly updated Post-Graduation Management Curriculum coupled with dual area specialization ensures that our students are multi-skilled, job market ready and well equipped to face any industry challenges.

At AIM we have always emphasized the need for an industry-vetted curriculum and thus, ensure that its students have an excellent exposure to latest changes in the Industry. The curriculum taught them how to apply their acquired knowledge in to their Summer Internship Project (on the job training) and Dissertation.

A robust 6000+ alumnus of AIM is a testimony to its strong foundation which has helped them to reach positions of eminence in career progression path.

Centre for Corporate Relations (CCR) is the hub of activities which drive the 3-I (Institute - Industry - Interface) initiative. CCR develops and maintains a close relationship with corporate through guest lectures, corporate get-togethers, industry visits and frequent interaction at both institute and student level.

The CCR arranges for the mandatory six-to eight weeks Summer Internship Program (SIP) in corporate houses for each student at the end of the first year. The CCR is also responsible for organizing final placement for the graduating students - a continuous process that effectively starts the day a student joins the institute.

Students are actively involved in all the activities of CCR - which includes publication of placement brochure and other literature, interaction with recruiters, organising HR Roundtable, working out placement strategies & scheduling activities, maintaining resume banks, organizing industrial visits, speakers of eminence from industry etc. The exposure to this complex process helps to develop their Participative Managerial Effectiveness (PME).
“Asia-Pacific Institute of Management (AIM) is a premier business school based in New Delhi, India. Established in 1996, the Institute has achieved a status of distinction by following the path envisioned by its founders. The secret of its spectacular growth lies in its commitment to provide world-class education, with curriculum designed with the help of industry experts and a team of highly qualified faculty with academic excellence and professional exposure. A state-of-the-art infrastructure provides the environment for nurturing talent and for empowering the students with knowledge, skills and the mindset, which together shape future business leaders.

A symbiotic relationship is encouraged between the industry and academia through a mutual exchange of practical and theoretical aspects of management knowledge.”

Programme Offered (Approved by AICTE, MHRD, Govt of India)

**Programmes Offered**

*PGDM General - Dual Specialisation*

*PGDM Marketing*

*PGDM International Business*

*PGDM Banking & Financial Services*
9TH
Amongst All B-Schools in Delhi/NCR

7TH
Amongst All B-schools in North India

13TH
In placements Amongst All B-Schools in North India

23rd
Amongst All Private B-Schools in India

41st
Amongst All B-Schools in India

Including IIM, FMS, IIT Govt. & Pvt. B Schools
Our Placements

More than 1150 Companies Visited for Final Placements

195 Offers

30% Students Got Multiple Offers

80% Companies are Multinational in Nature

100% Paid Summer Internship

Industry Wise Companies

- Financial Consulting
- BFSI
- Consumer Durable
- Wellness
- FMCG
- Service
- E-Commerce
- Retail
- HR Consulting
- Shipping
- Automobile
- Power
- Media
- IT Services
- Hospitality
- Insurance
- Logistics
- Manufacturing
- Education

# 03
Distinguished Placements

HIMANSHU

KUNAL JHA

KAMRAN ISHTEAQUE

RAJASHREE SWAIN

ADIL AHMAD ZARGAR

VIBHOR TYAGI

SMRIDHI RATRA

GARIMA CHOUDHARY

ITC Limited

JAGUAR

LAND-ROVER

BLUE STAR

L'ORÉAL PROFESSIONNEL
Distinguished Placements

JAYANT PAl

DIKSHA TRIPATHI

KARAN KAPOOR

LAKSHYA MAROTIA

AMOL GARG

MAYANK SRIDHAR

AMAN CHAUDHARY

SUBHANKAR PAL

L’ORÉAL PROFESSIONNEL

Coca-Cola

ITC Limited

OYO ROOMS

EY

Building a better working world

EY

Building a better working world

Ameriprise Financial
Distinguished Placements

SANJEEV KAR
BYJU'S
Coffee Day Beverages

VISHAL SHARMA

BEDISH SHRIVASTAVA
Ameriprise Financial

SOURABH SINGH

RISHAB GABA
Birla Sun Life
Asset Management

SAURAJ VERMA
InterOcean

GOURAV SONI
OYO Rooms

SHAILJA MEHTA
Protiviti
Distinguished Placements

SHAHANWAZ ALAM  
S&P Global Market Intelligence

MANOJ KR. SHARMA

DHRUV SEHGAL

CHAYANIKA TALUKDAR

COFFEE DAY BEVERAGES

NITIN DULANI

SHYAM SINGH

IRINA UPADHYAY

PARAS ARORA

ICICI Bank

kotak Mahindra Bank

OYO Rooms

# 07
Industry Connect

1. Mr. Ved Prakash - Chairman & MD, MMTC Ltd
2. Mr. Prahlad Kakkar - Mantras of Successful Branding
3. Ms. Monika Marwah - Talent Acquisition Lead, NCR Corporation
4. Mr. Neeraj Jasrotia - Head Workforce Planning, Ericsson
5. Mr. S. S. Chawla - Senior Director, ASSOCHAM
6. Mr. Anirban Das - Chief People Officer, Lakshmikumaran and Sridharan
7. Mr. Ashit Shah - Business Head- North India, Wipro-GE Healthcare Ltd.
8. Mr. Rishi Kumara Das - Secretary, ISKON-Delhi
9. Shri Manish Sisodia - Deputy Chief Minister, Delhi
Outstanding Placements Batch 2016-18

Abhishek Sharma
Management Trainee

Adbhut Anand
Management Trainee

Adil Ahmad Zargar
Management Trainee

Aditi Bansal
Management Trainee

Aman Choudhary
Assistant Relationship Manager

Amanpreet Singh
Management Trainee

Amol Garg
Analyst

Ayush Srivastava
Assistant Manager

Anand Deep Singh
Business Associate Trainee

Animesh Maheshwari
Sales Trainee

Anindya Bhadra
Management Trainee

Ankit Pandey
Management Trainee

Ankita Porwal
Management Trainee

Sridhiti Ratna
Senior Executive

Anushree Mukherjee
Research Associate

Arun Vazirani
Management Trainee

Ashina Srivastava
Associate Employee Service Center

Ashish Mohapatra
Management Trainee

Ashok Makkena
Sales Trainee

Ashwani Kumar
Senior Relationship Manager

ICICI Bank

Moody's Analytics

KENT

ICICI Prudential Life Insurance

JAGUAR

AMERICAN EXPRESS

TATA Motorfinance

Birla Sun Life Asset Management

ICICI Securities

Tata

HEADS Global

Navisite

CavinKate

Service Center

# 09
Outstanding Placements Batch 2016-18

Ashwin Kumar Yadav
Associate Manager Sales

Avijit Patnaik
Management Trainee

Abhishek Sidhu
Senior Relationship Manager

Ayan Ray Baruah
MT Product Management

Ayushi Gupta
International Marketing Executive

Charu Kharbanda
Management Trainee

Daud Ahmad Khan
Corporate Client Relationship Partner

Debasish Saha
Corporate Client Relationship Partner

Deepak Kumar
Sales Executive

Deepu
Executive - Inside Sales

Diksha Tripathi
Manager Sales

Drishti Arora
Management Trainee

Garima Chaudhary
Sales Trainee

Gaurav Kabra
Associate Manager Sales

Gaurav Rawal
Relationship officer

Gaurav Rawat
Business Associate Trainee

Gaurav Uperti
Assistant Relationship Manager

Himanshu
Sales Trainee

Himanshu Saluja
Enabler Product Management

Isha Aggarwal
Senior Relationship Manager
Outstanding Placements Batch 2016-18

Jayant Pali
Sales Trainee
L’Oreal

Jhilim Johri
Senior Relationship Manager
ICICI Securities

Kaif Ullah Khan
Executive Trainee (Shipping)
INTEROCEAN

Kamran
Management Trainee
JAGUAR

Kanika Bhardwaj
Management Trainee – HR
RALPA TARU POWER TRANSMISSION LIMITED

Karan Kapoor
Sales Trainee

Kashish Bathla
Management Trainee
ICICI Bank

Kholie YaYu
Subject Matter Expert

Khushbu Girotra
Data Analyst
MERCER

Kaif Ullah Khan
Executive Trainee (Shipping)

Kumar Gaurav
Business Associate Trainee

Kunal Jha
Management Trainee
JAGUAR

Lakshya Marofia
Sales Associate
OYO

Mayank Shridhar
Analyst
EY

Medhavi Upadhyaya
Project Manager
MeaTech Solutions

Megha Sud
Corporate Client Relationship Partner
YES BANK

Monika Kumari
Store Manager
EY

Navneet Gupta
Analyst
ICICI Securities

Navneet Kishan
Equity Advisor

Neha Dixit
Business Sales Executive
MASCON

Neha Khan
Senior Relationship Manager
ICICI Securities
Outstanding Placements Batch 2016-18

Neha Shrivastava
HR Coordinator

Nikita Gupta
Research Associate

Nitinsh Mendiratta
Sales Trainee

Pallavi Acharya
MT Business Development

Parth Singhai
Senior Executive

Prabhat Kumar
Business Sales Executive

Pratyush Kumar
Senior Relationship Manager

Prem Sharma
Management Trainee

Priyamvada Choudhary
Corporate Client Relationship Partner

Priyanka Shukla
Management Trainee

Priyanka Yadav
Management Trainee

Priyanka Yadav
Research Associate

Priyanshi Chaurasia
Corporate Client Relationship Partner

Rahul Singh
Associate - Sales & Operations

Rajashree Swain
Management Trainee

Rashi Sharma
Manager Sales

Rashid Hayatt Rais
Sales Trainee

Ravinder Kaur
Research Associate

Rhythm Gupta
Associate Consultant

Rishabh Chaubey
Corporate Client Relationship Partner

#12
Outstanding Placements Batch 2017-19

Rishab Gaba
Relationship Manager

Sourabh Singh
Analyst Financial Planning
Ameriprise Financial

Abhishek Sen
Customer Relationship Officer

Chetali Anand
Customer Relationship Officer

Furquan Ahmad Saifi
Customer Relationship Officer

Manoj Kumar Sharma
Customer Relationship Officer
Bandhan Bank

Rahul Srivastava
Customer Relationship Officer
Bandhan Bank

Sushmita Shroff
Customer Relationship Officer
Bandhan Bank

Vishal Kochar
Customer Relationship Officer
Bandhan Bank

Vismay Krishna
Customer Relationship Officer
Bandhan Bank

Sanjeev Kar
Business Development Assoc.

Vishal Sharma
Sales Trainee
Coffee Day Beverages

Dhruv Sehgal
Sales Trainee
Coffee Day Beverages

Sangram Malik
Sales Trainee
Coffee Day Beverages

Bedish Shrivastava
Sales Trainee
Coffee Day Beverages

Abhinav Choudhury
Deputy Manager
ICICI Bank

Abhishek Sharma
Deputy Manager
ICICI Bank

Akshay B Gadnis
Deputy Manager
ICICI Bank

Ayusha Gautam
Deputy Manager
ICICI Bank

Chayanika Talukdar
Deputy Manager
ICICI Bank
Outstanding Placements Batch 2017-19

Devara Sri Harsha
Deputy Manager

Manan Kapoor
Deputy Manager

Manish Mulani
Deputy Manager

Monika Singh
Deputy Manager

Nishant Tewathia
Deputy Manager

Nitin Dulani
Deputy Manager

Pranab Mir
Deputy Manager

Puja Rai
Deputy Manager

Sargam Shrivastava
Deputy Manager

Shubham Singhal
Deputy Manager

Shubhi Malhotra
Deputy Manager

Srishti Sharma
Deputy Manager

Surya Sharma
Deputy Manager

Tanvi Bakshi
Deputy Manager

Aditya Sharma
Relationship Manager

Amita Singh
Relationship Manager

Ankit Dhama
Relationship Manager

Ankit Kaushik
Relationship Manager

Anmol Gulati
Relationship Manager

Anuj Thapa
Relationship Manager

Pranab Mir
Deputy Manager

Srishti Sharma
Deputy Manager

Surya Sharma
Deputy Manager

Tanvi Bakshi
Deputy Manager
Outstanding Placements Batch 2017-19

Hridesh Suri
Relationship Manager

Rahul Paul
Relationship Manager

Sagar Suman
Relationship Manager

Sakshi Mahna
Relationship Manager

Souvik Mandal
Relationship Manager

Sauraj Verma
Executive Trainee - Shipping

Vishnu Sreekumar
Management Trainee

Shyam Singh
Executive Trainee - Shipping

Paras Arora
Executive Trainee - Shipping

Gourav Soni
Captain

Irina Upadhyay
Captain

Saurabh Tripathi
Captain

Sidhant Kumar Subudhi
Captain

Shivani Srivastava
Academic Writer

Parul Talwar
Academic Writer

Shailja Mehta
Research Associate

Niharika Sharma
Business Development Associate

Shristi Sri
Business Development Associate

Anish Raja A
Business Development Associate

Shahnazwaz Alam
Data Researcher

# 15
Alumni Speaks

**Outstanding Placements Batch 2017-19**

Drishti Bansal
Inside Sales Specialist
lybra+e

Jojo Samuel
Inside Sales Specialist
lybra+e

Sonica Saxena
Inside Sales Specialist
lybra+e

Drishti Karamchandani
Management Trainee-HR
cog+eport

Surbhi Sharma
Executive Trainee- Shipping
INTEROCEAN

Sagnika Sarbojaya
Management Trainee-HR
cog+eport

Wasim Akaram
Business Development Executive
IndusInd Bank

Divyangni Anand
Executive HR
AuthBridge

Nitin Upadhyay
Business Associate Trainee
Apoorv Mehra
Analyst Financial Planning
Ameriprise

VISHAL SRIVASTAVA
Director Consulting – PwC India.
Batch : 2005 - 07

“Today, when I look back, I feel proud of my decision to join Asia Pacific Institute of Management (‘AIM’). AIM is a place, where talent is nurtured by great professors, mentors and guides who have devoted their lives to Corporate and are now in a self-actualization mode to help Young India. The case study based teaching methodology helps in applying knowledge in the real life situations of the professional life. AIM also helped me learn the art of being disciplined and professional.”

DEEPAK CHOUDHARY
CEO – Audi Delhi
Batch : 2001 – 03

“Asia Pacific Institute of Management is one of the best place for management students, life at AIM is like a rollercoaster ride with each day bringing in new challenges and learning filled with classroom lectures, guest speaker sessions, workshops etc. It is a place where I learned a lot and which helped me to develop myself from an amateur to well qualified personnel. I am grateful to have such a great platform.”

MS. SHREYA TANDON
Assistant Manager - Naukri.com
Batch: 2015 - 17

“The two years that is spent with AIM was one of the most enriching parts of my life. The Manager inside me was nurtured and developed by AIM and its staff. Thanks a lot for providing me such a wonderful platform.”